

# Career paths in Business

Management Consultant Salary: £25,000 - £90,000	Sales Director Salary £25,000 - £80,000	Counsellor Salary: £27,000-70,0000
The Job:	The Job:	
A management consultant uses their business skills to help companies solve problems, improve their business and manage change.  A management consultant might provide knowledge or skills that a company lacks, or provide a fresh viewpoint on a company's problems. They could even be brought in to save a business that is seriously struggling.	A sales director is responsible for taking the company in the right direction with its client base.  They must decide who to sell to, make sure they are selling to the right clients and propose ways to develop market shares. A sales director's main aim is to target new clients and expand its market share, as appropriate to the business.	The job of a commercial manager is to supply their business with a steady stream of work by continuing to attract new customers.  Their aim is to bring in new clients, which will allow the business to thrive and grow. They must organise events and devise ways to attract customers. Commercial managers can work a variety of industries.
Education:	Education:	Education:
<b>At 14 ( Farringdon KS4)</b> GCSE Business <b>At 16 ( College/ 6<sup>th</sup> Form)</b> A Level Business/ Economics <b>At 18 (University)</b> Degree in Accounting or Business	<b>At 14 ( Farringdon KS4)</b> GCSE Business <b>At 16 ( College/ 6<sup>th</sup> Form)</b> A Level Business Apprenticeship in Business <b>At 18 (University)</b> Degree in Economics, Marketing or Finance	<b>At 14 ( Farringdon KS4)</b> GCSE Business <b>At 16 ( College/ 6<sup>th</sup> Form)</b> A Level Business Level 3 in Business <b>At 18 (University)</b> Degree in Business
Tips:	Tips:	Tips:
Start your own Business Enterprise or support Farringdon with charity work through the Student Voice. If you want to work in an international business, then a language is a significant advantage	Involved yourself In class debates, and join the student council. Many of the University courses require at least a high pass (Grade 5) but many a 6.	Try to undertake activities that develop your management skills, such as being the captain of your sports team, or organising an event at school, college or university
Employers	Employers	Employers
KPMG IBM Deloitte Accenture	Medium size Business Large Business	Medium size Business Large Business
<b>LMI: Low (&lt;2,923)</b>	<b>LMI: Medium (3,700 jobs in NE)</b>	<b>LMI: High (10,319)</b>
Other Related jobs	Other Related jobs	Other Related jobs
<ul style="list-style-type: none"> <li>• Business Owner</li> <li>• Company Director</li> </ul>	<ul style="list-style-type: none"> <li>• Marketing Officer</li> <li>• Sales Manager</li> <li>• Commercial Manger</li> </ul>	<ul style="list-style-type: none"> <li>• Sales Representative</li> <li>• Sales Manager</li> <li>• Account Manger</li> </ul>